

# Search Analytics

INVENTORY SF

1.1M +0.2%

Prior Period 1.1M

UNDER CONSTRUCTION SF

0 -100.0%

Prior Period 2.7K

12 MO NET ABSORPTION SF

19.9K +147.6%

Prior Period (41.8K)

VACANCY RATE

16.1% -1.5%

Prior Period 17.6%

MARKET RENT/SF

\$25.38 +1.6%

Prior Period \$24.98

MARKET SALE PRICE/SF

\$197 +1.2%

Prior Period \$194

MARKET CAP RATE

7.4% +0%

Prior Period 7.4%

## Key Metrics

### Availability

Vacant SF	182K ↓
Sublet SF	20.4K ↓
Availability Rate	27.2% ↓
Available SF	309K ↓
Available Asking Rent/SF	\$25.81 ↑
Occupancy Rate	83.9% ↑
Percent Leased Rate	85.1% ↑

### Inventory

Existing Buildings	21 ↓
Under Construction Avg SF	-
12 Mo Demolished SF	0 ↓
12 Mo Occupancy % at Delivery	0% ↓
12 Mo Construction Starts SF	0 ↓
12 Mo Delivered SF	2.7K ↓
12 Mo Avg Delivered SF	3.1K ↓

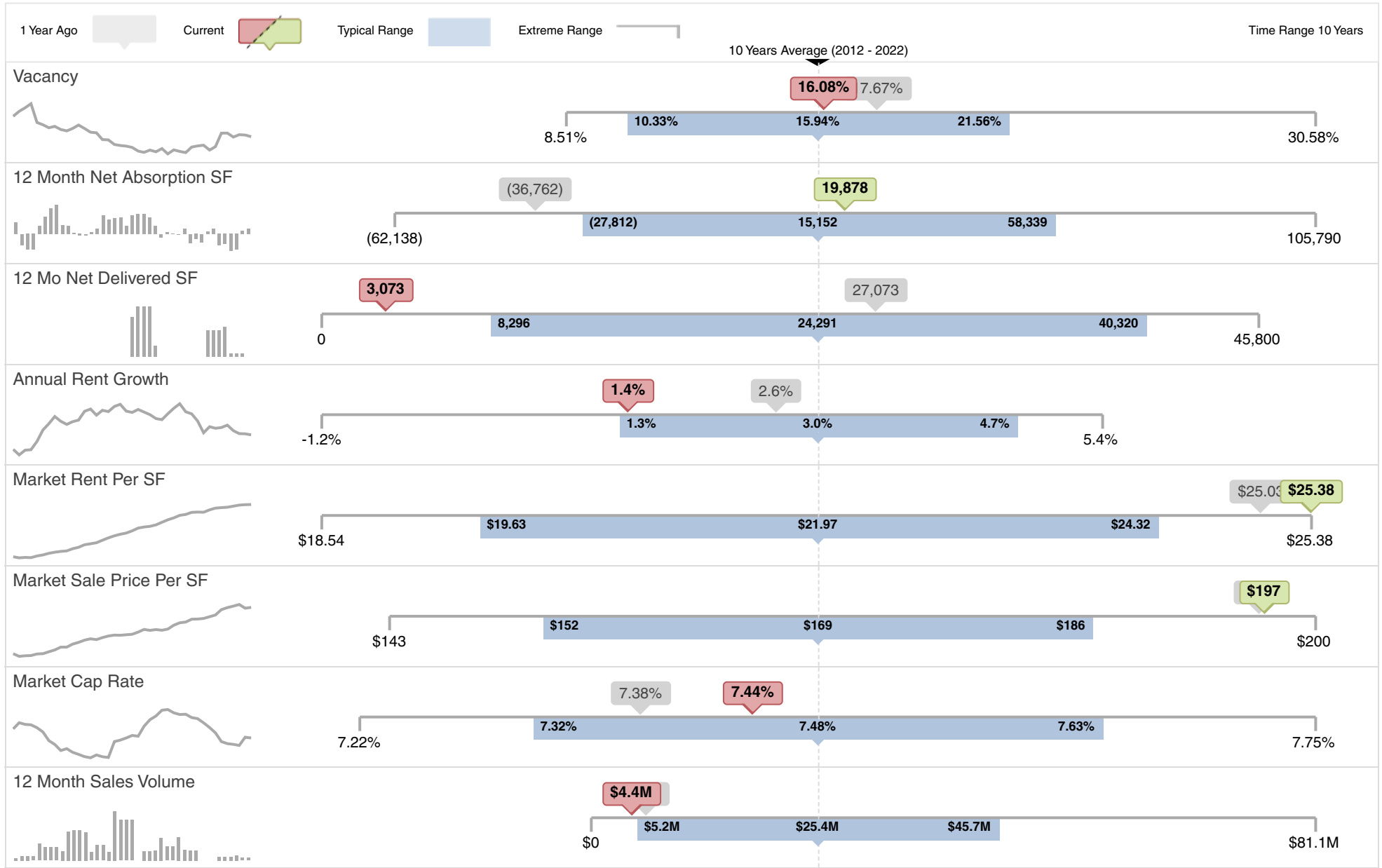
### Sales Past Year

Asking Price Per SF	\$264
Sale to Asking Price Differential	-4.4%
Sales Volume	\$4.4M ↓
Properties Sold	4 ↑
Months to Sale	27.9
For Sale Listings	2 ↓
Total For Sale SF	25.7K ↑

### Demand

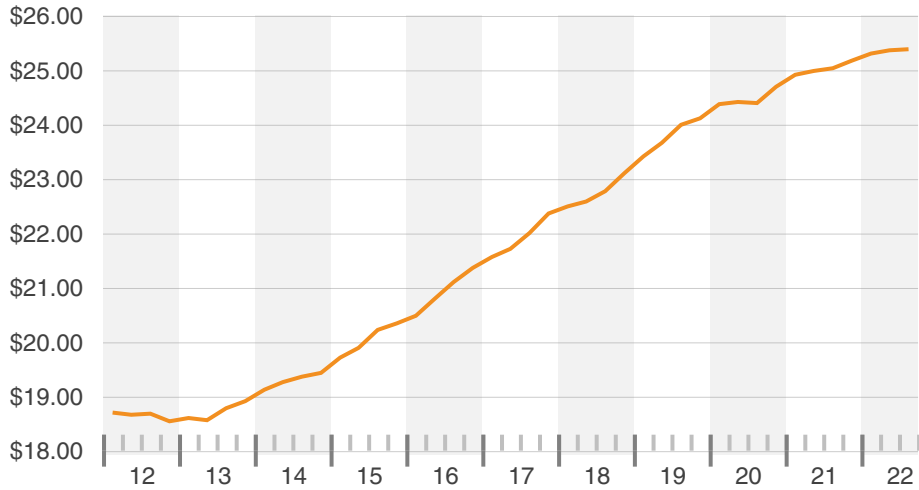
12 Mo Net Absorp % of Inventory	1.8% ↑
12 Mo Leased SF	40.3K ↓
Months on Market	19.1 ↑
Months to Lease	-
Months Vacant	-
24 Mo Lease Renewal Rate	28.7%
Population Growth 5 Yrs	9.8%

## Key Performance Indicators

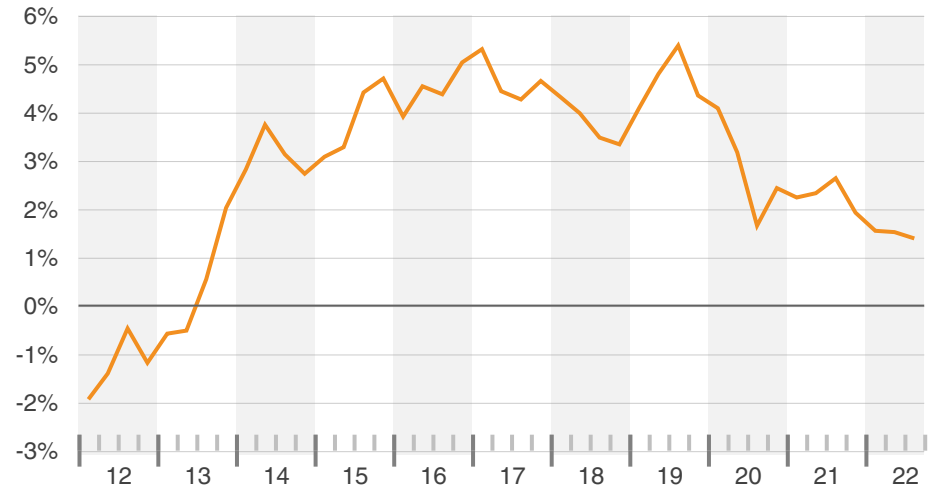


# Search Analytics

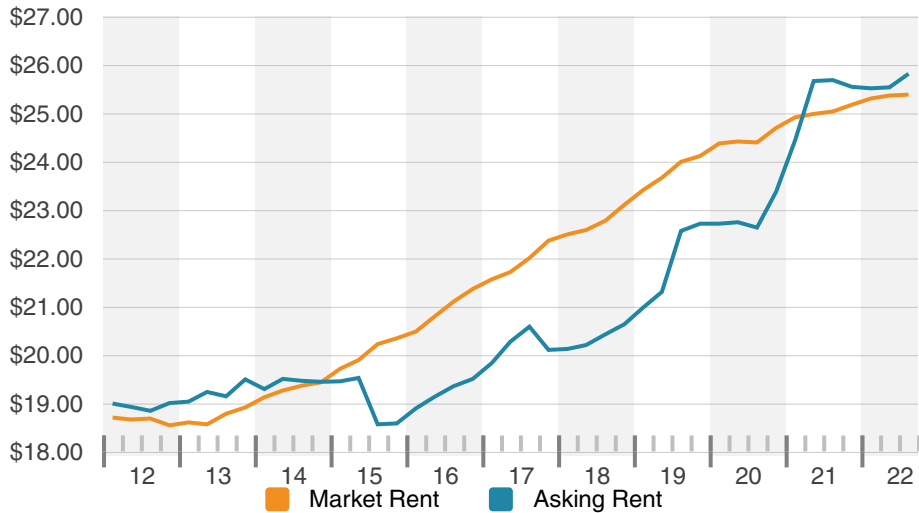
## Market Rent Per SF



## Market Rent Growth (YOY)



## Market Rent & Asking Rent Per SF

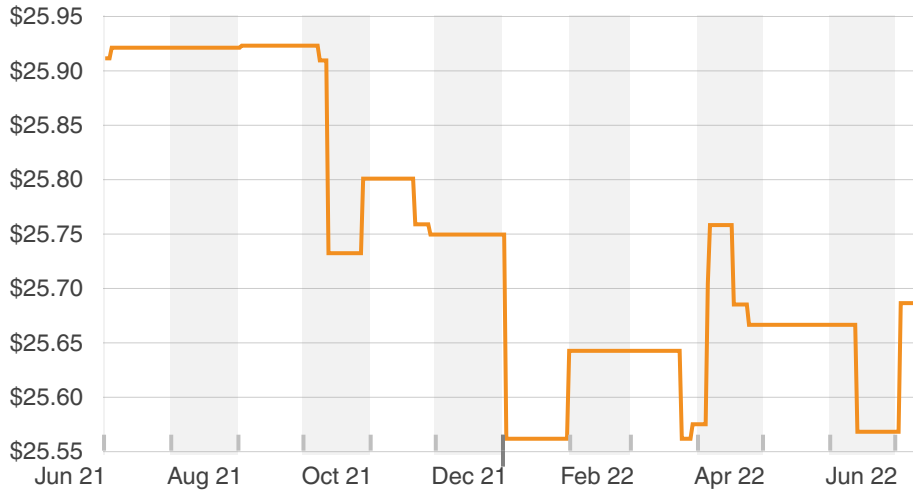


## Asking Rent Per SF

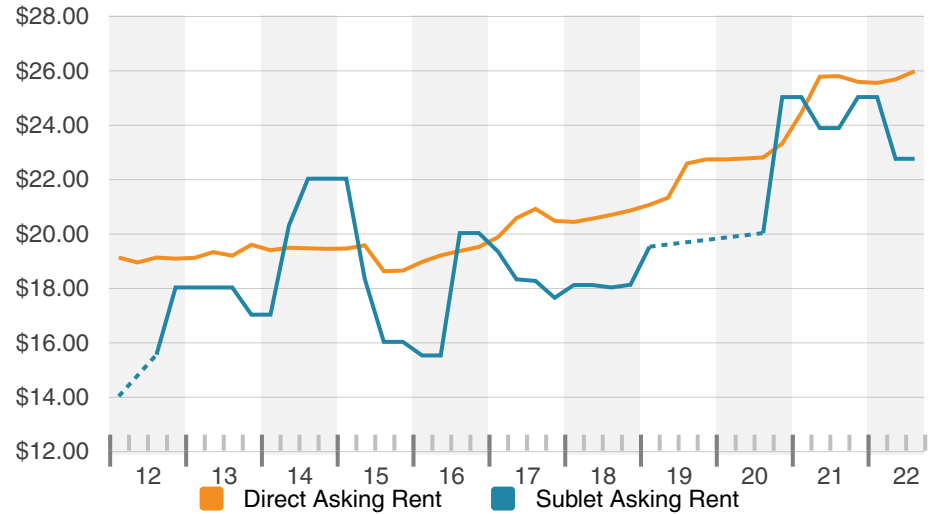


# Search Analytics

## Daily Asking Rent Per SF



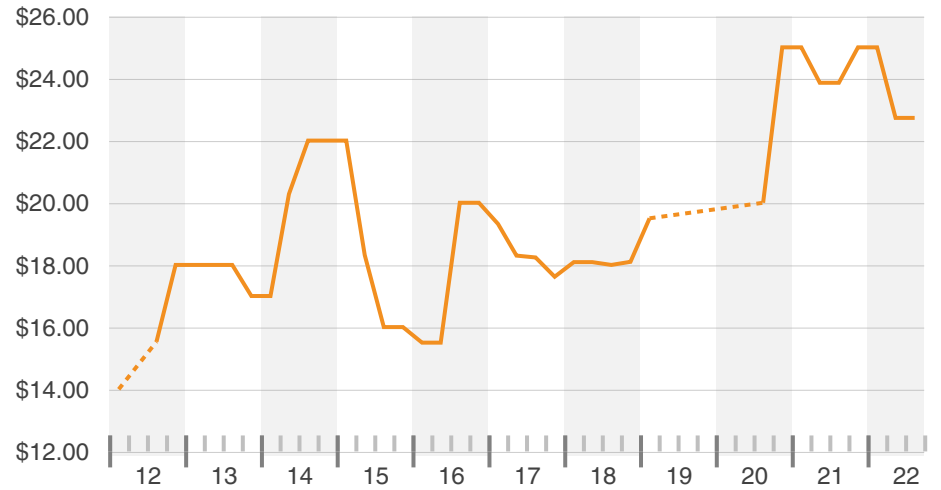
## Direct & Sublet Rent Per SF



## Direct Rent Per SF

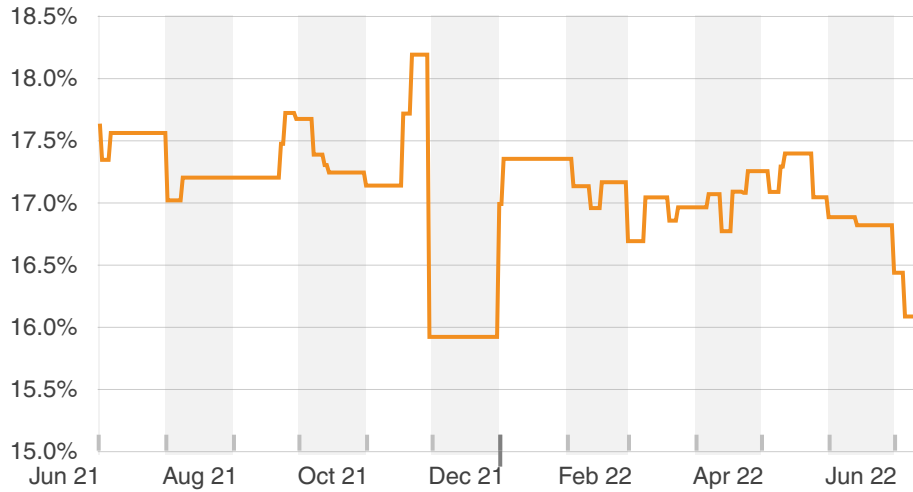


## Sublet Rent Per SF



# Search Analytics

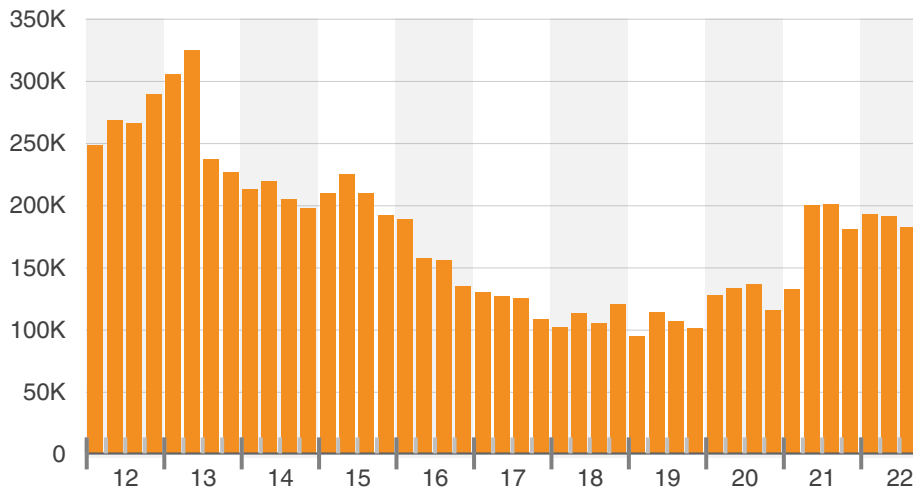
## Daily Vacancy Rate



## Vacancy Rate



## Vacant SF

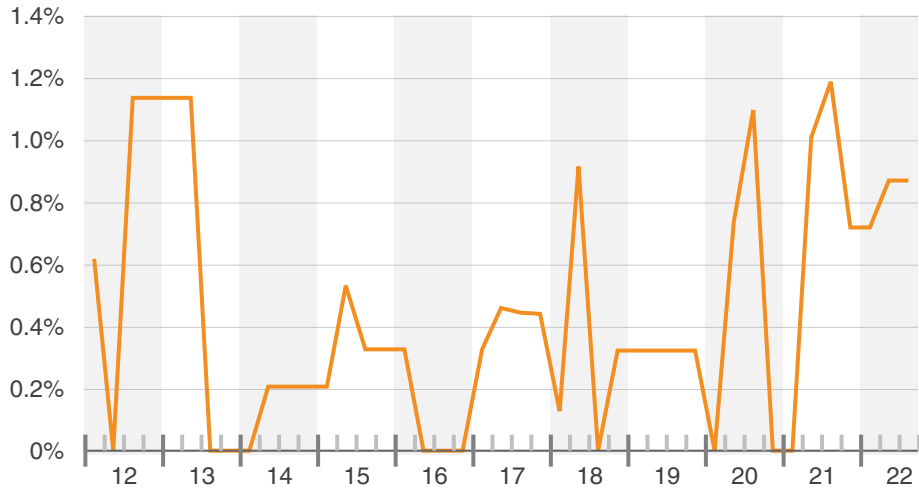


## Occupancy Rate



# Search Analytics

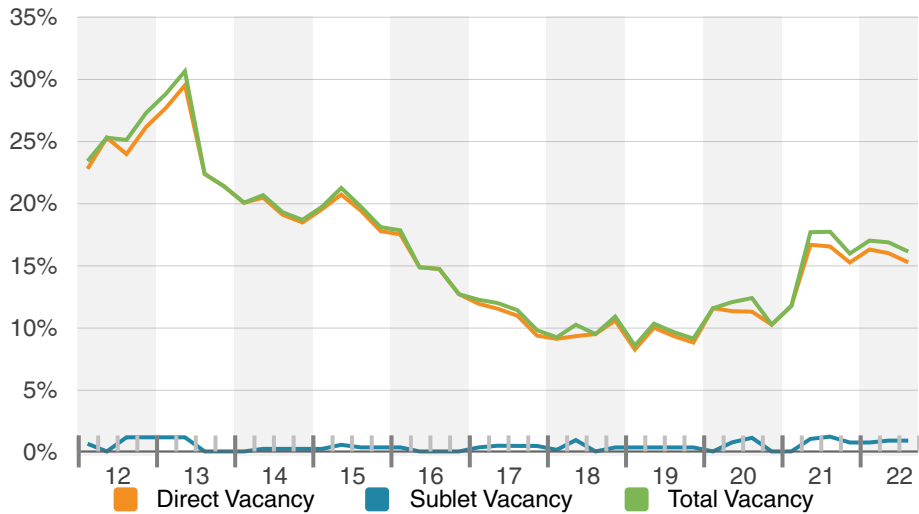
## Sublet Vacancy Rate



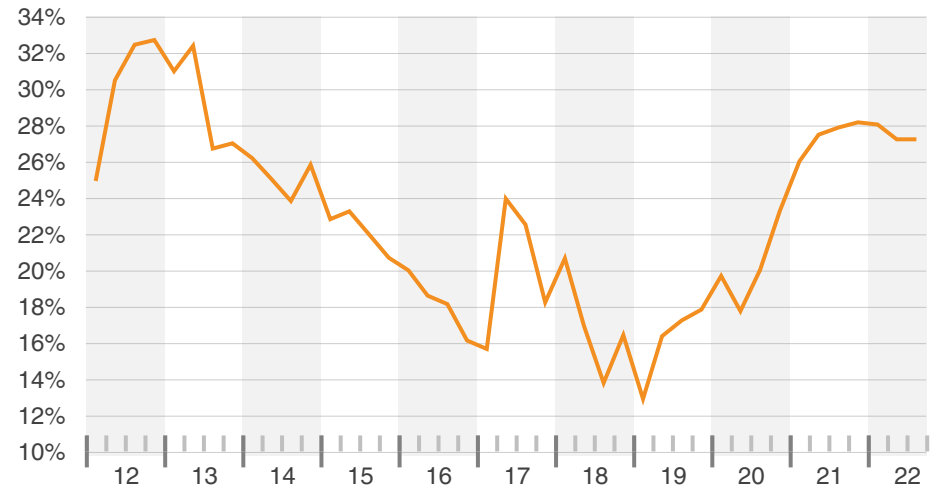
## Direct Vacancy Rate



## Direct, Sublet & Total Vacancy Rate

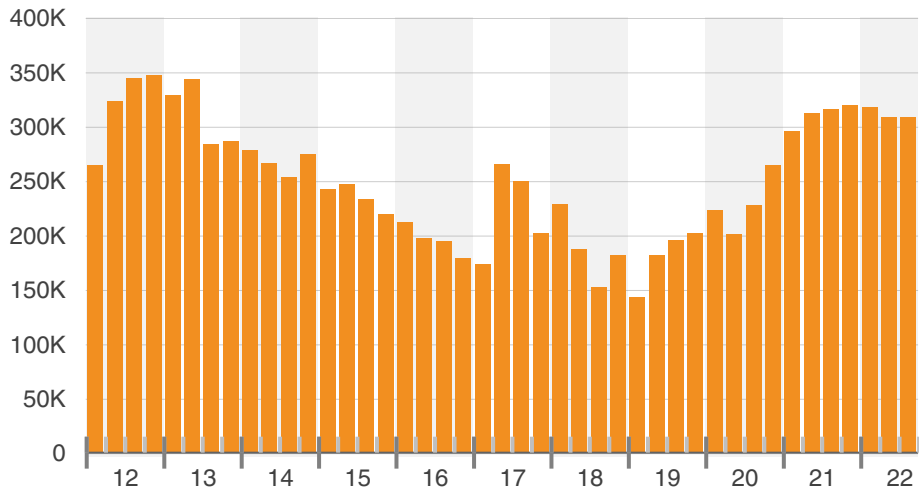


## Availability Rate

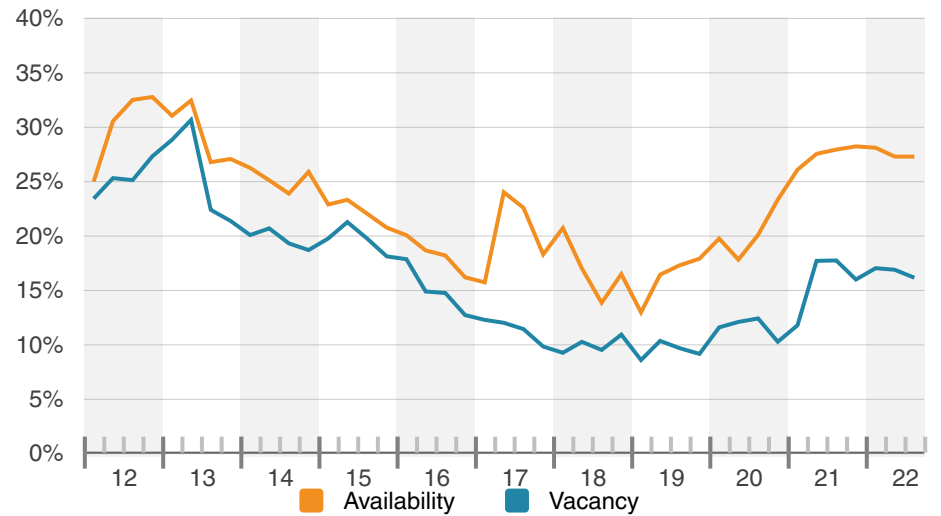


# Search Analytics

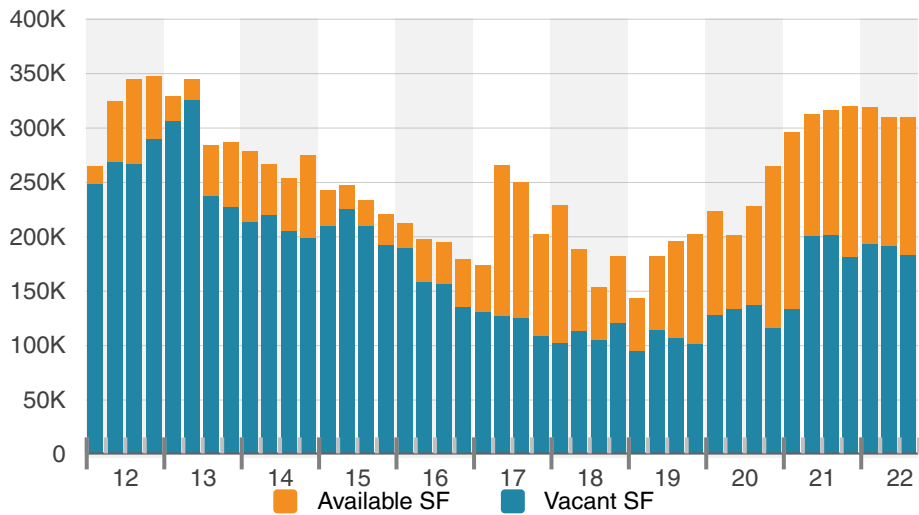
## Available SF



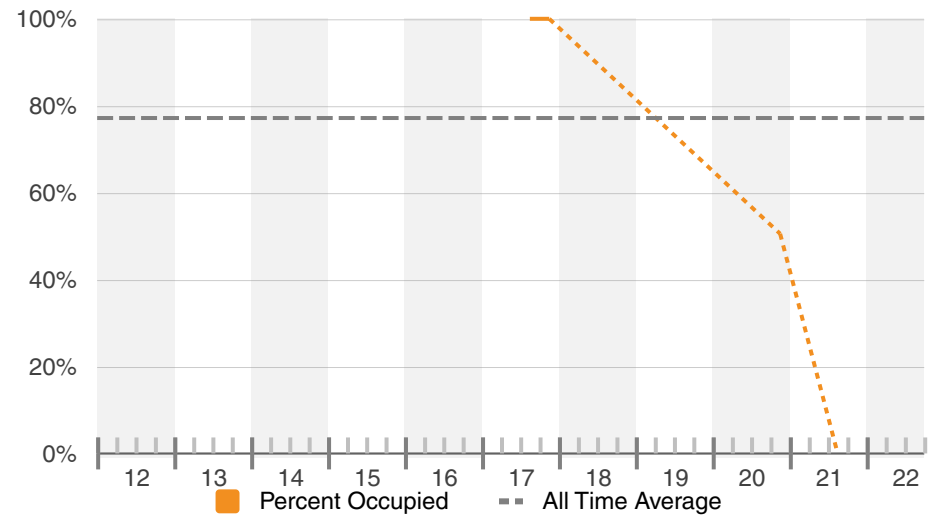
## Availability & Vacancy Rate



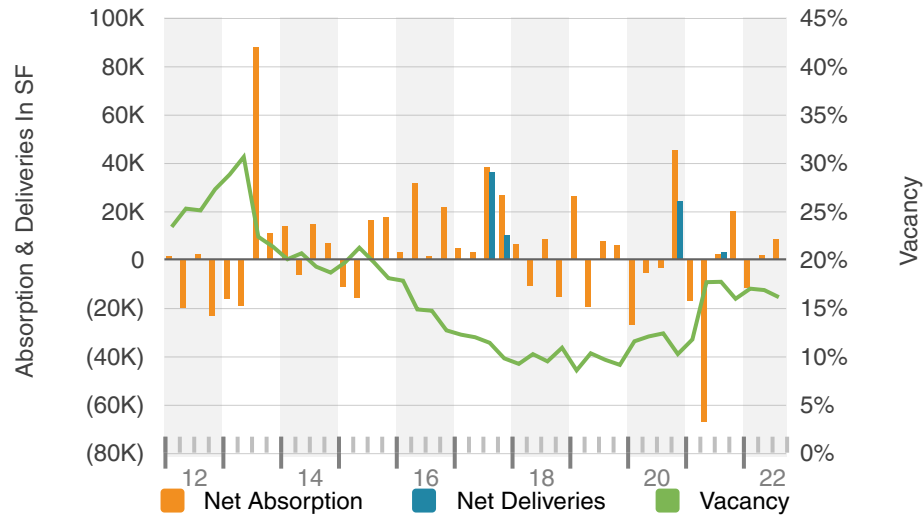
## Available & Vacant SF



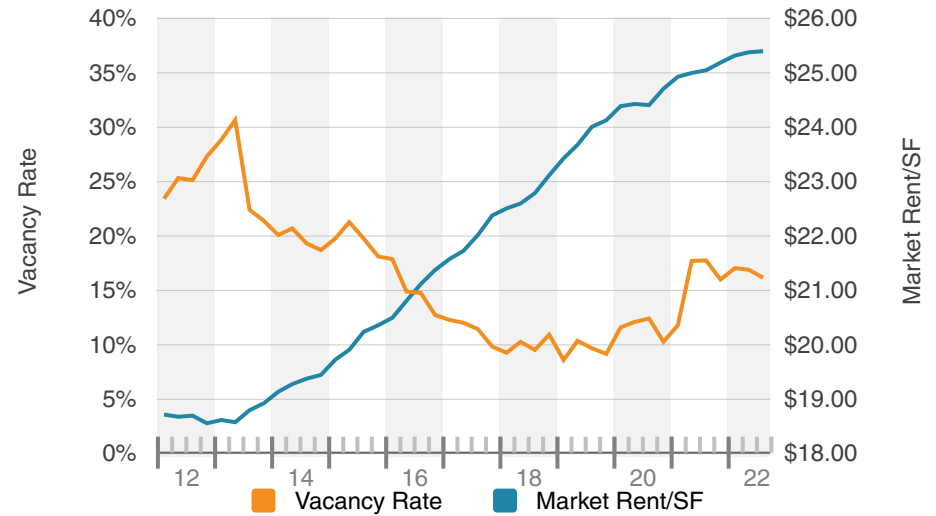
## Occupancy At Delivery



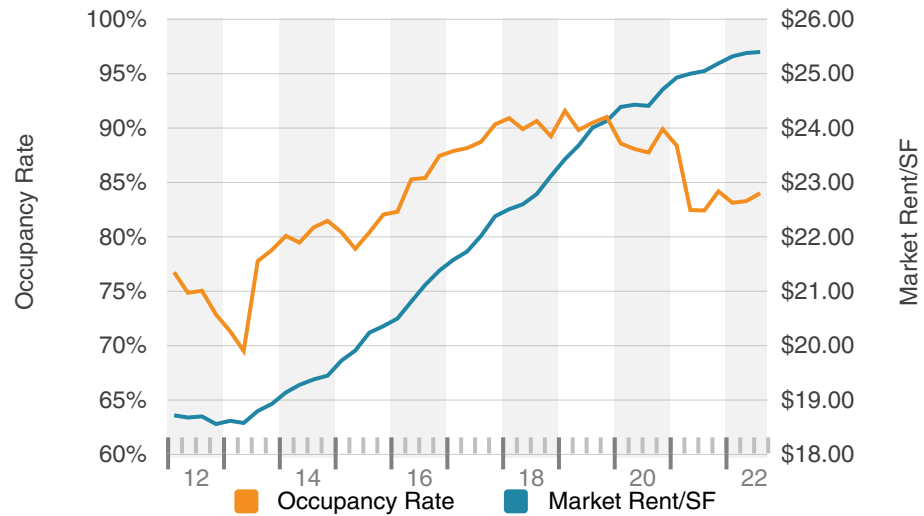
## Net Absorption, Net Deliveries & Vacancy



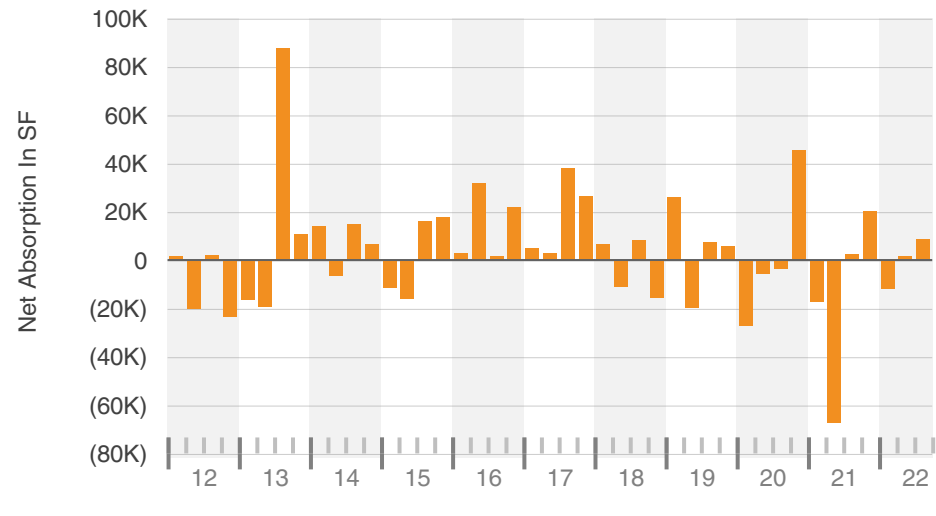
## Vacancy & Market Rent Per SF



## Occupancy & Market Rent Per SF



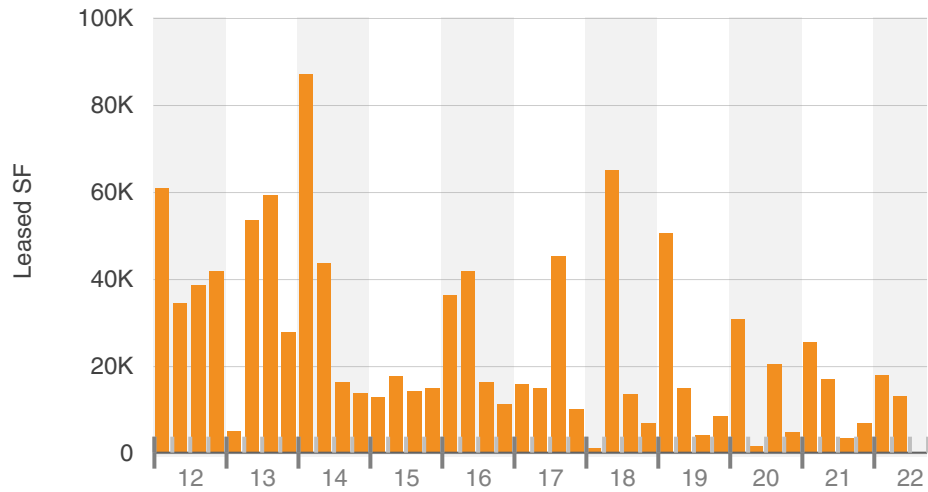
## Net Absorption



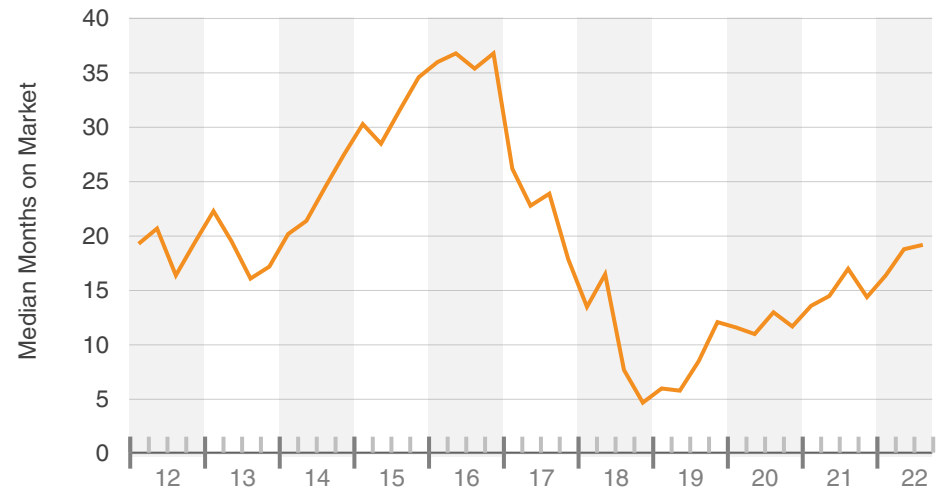


# Search Analytics

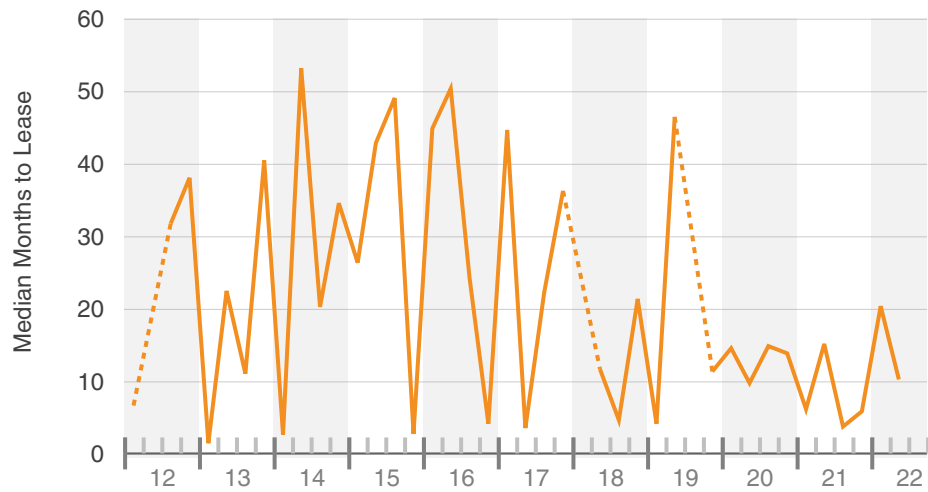
## Leasing Activity



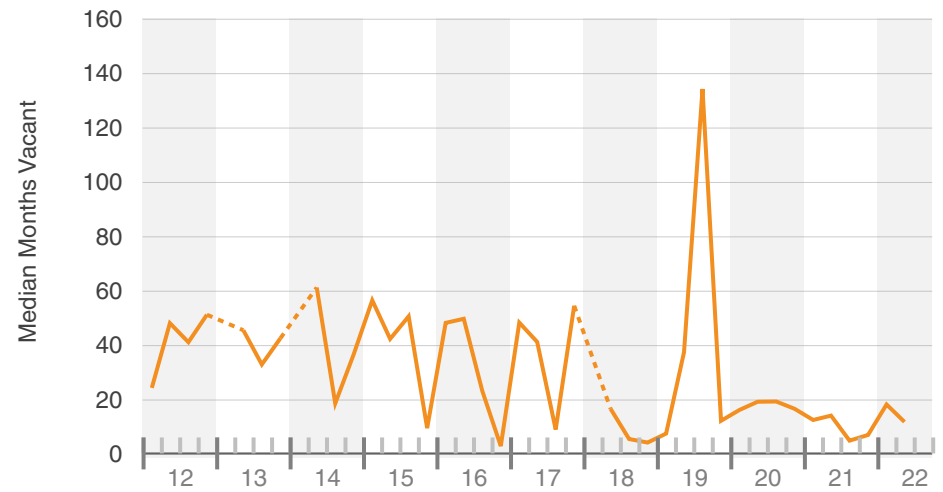
## Months On Market



## Months To Lease

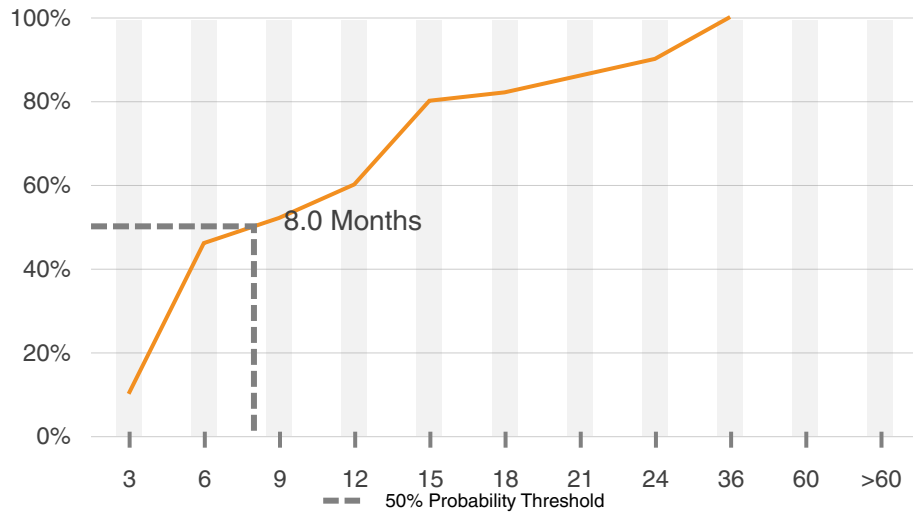


## Months Vacant

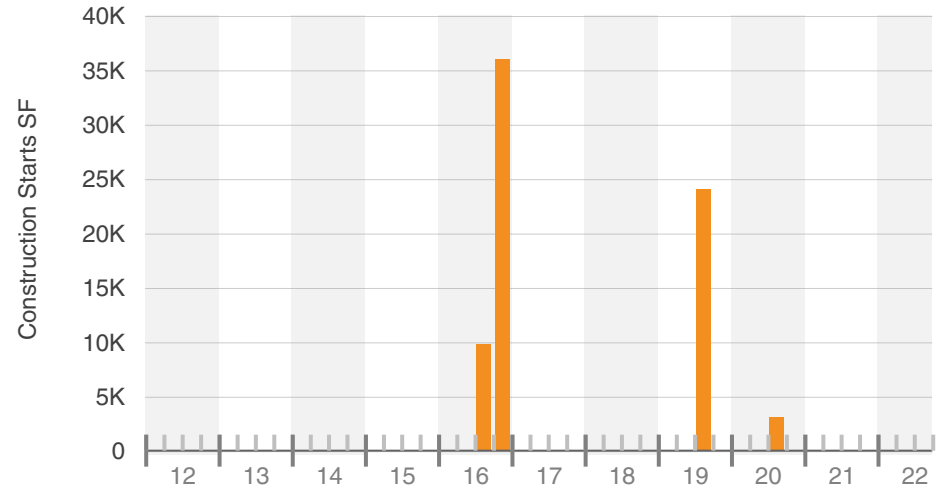


# Search Analytics

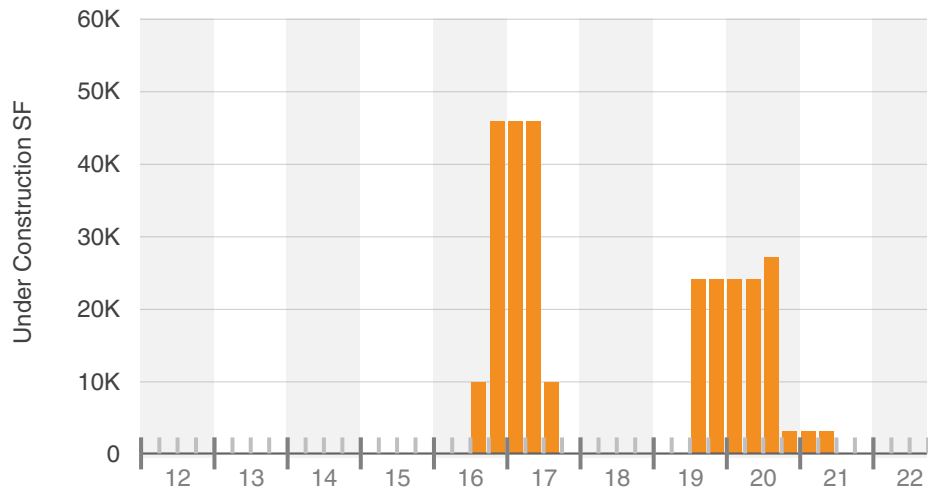
## Probability Of Leasing In Months



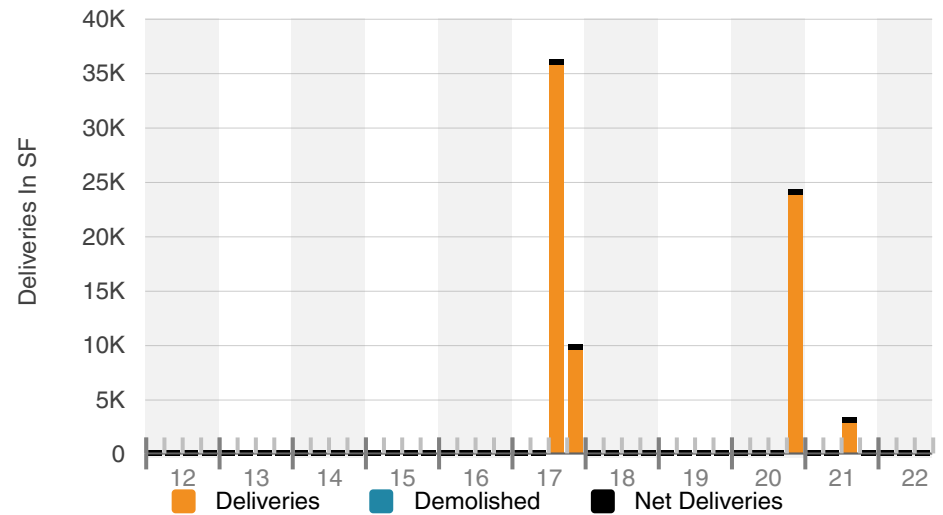
## Construction Starts



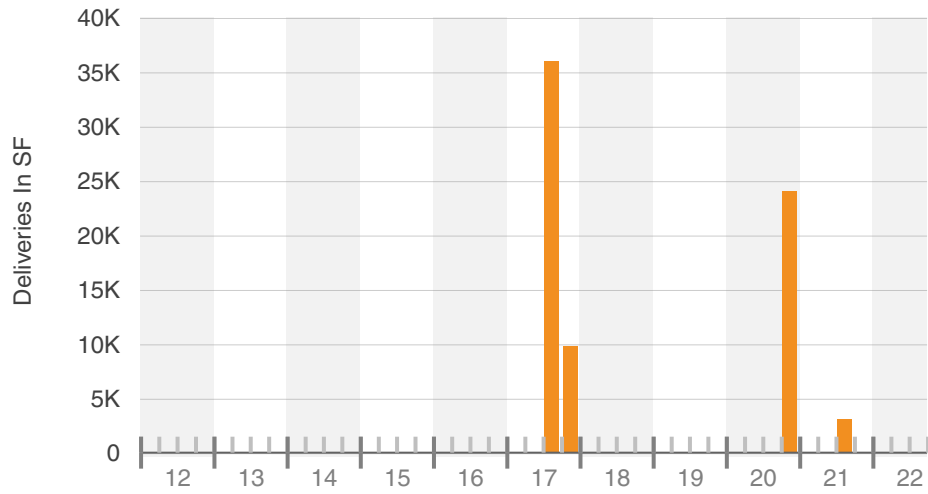
## Under Construction



## Deliveries & Demolitions



## Deliveries



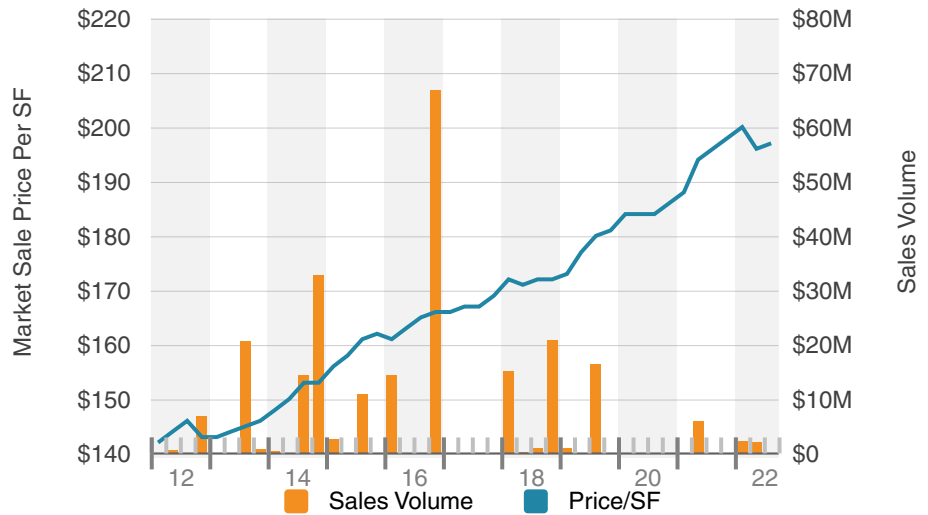
## Demolitions

No Data Available

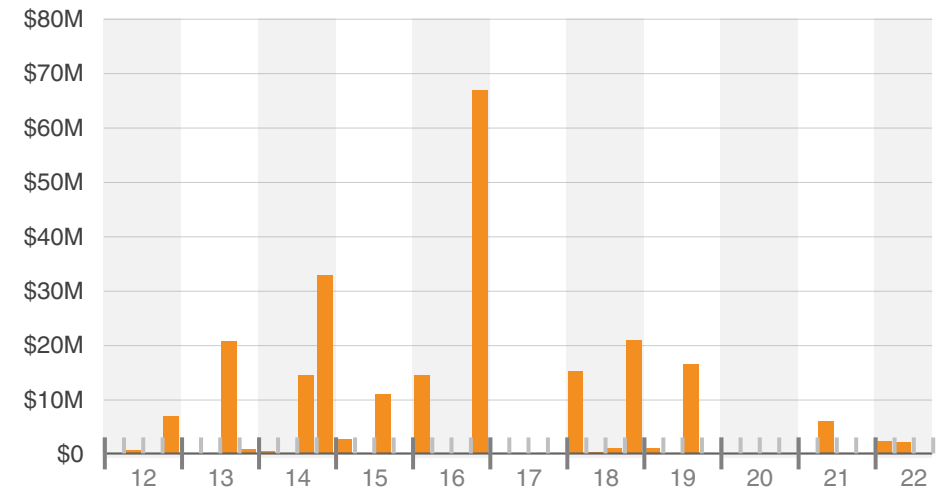


No data available for the past 10 years

## Sales Volume & Market Sale Price Per SF

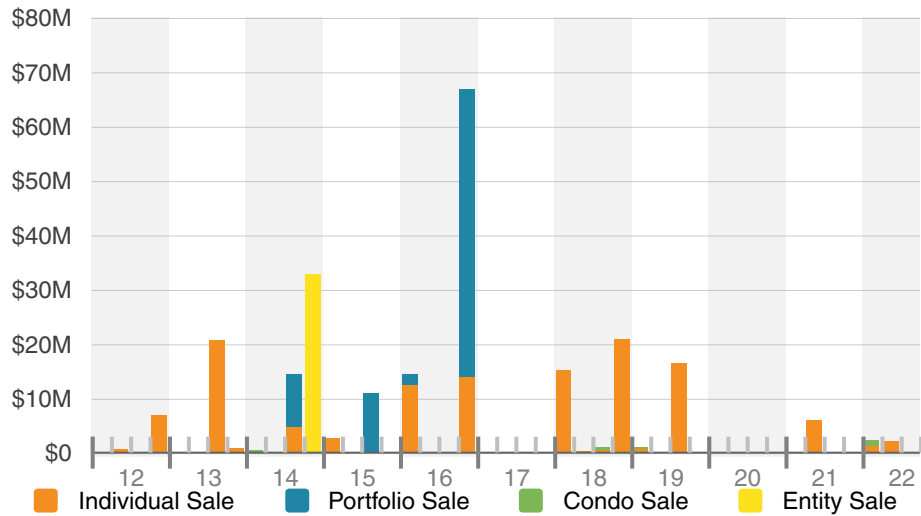


## Sales Volume

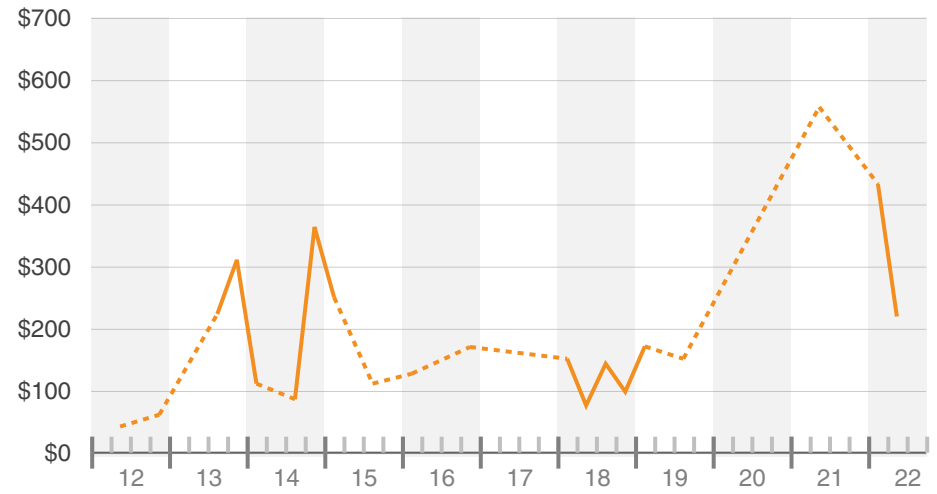


# Search Analytics

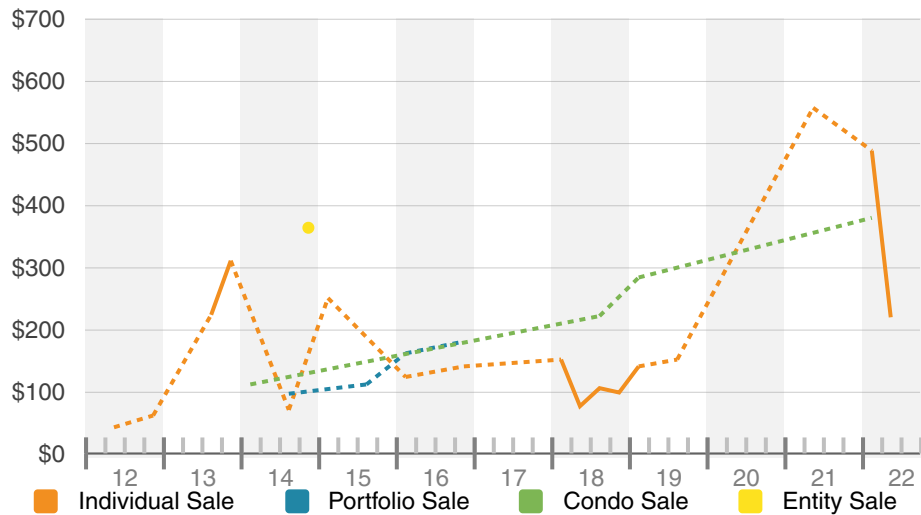
## Sales Volume By Transaction Type



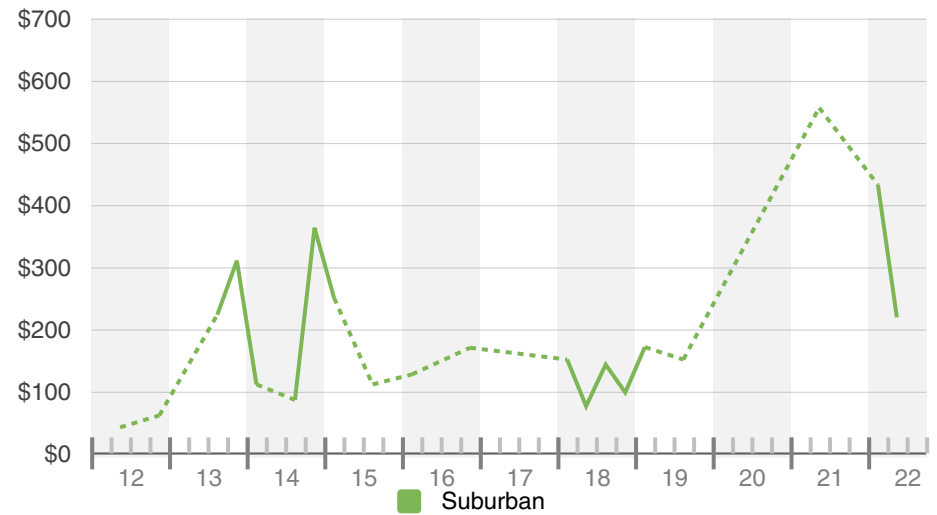
## Sale Price Per SF



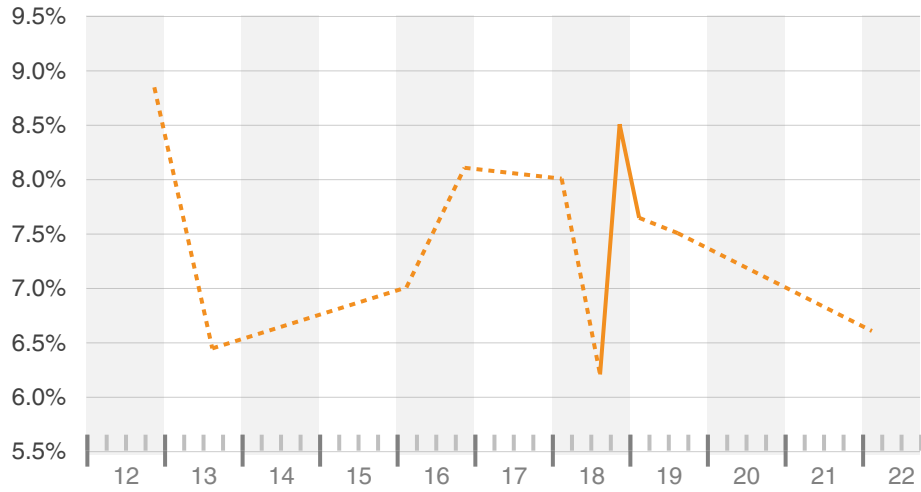
## Sale Price Per SF By Transaction Type



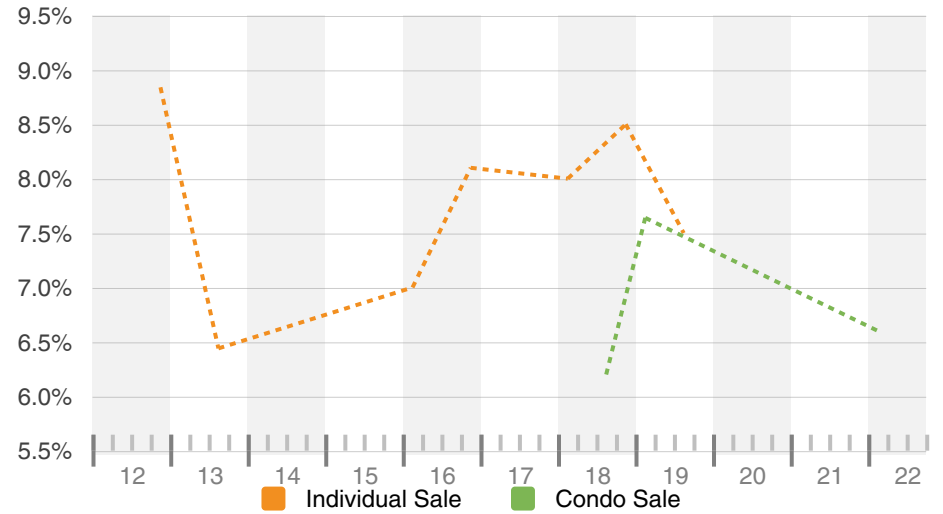
## Sale Price Per SF By Location Type



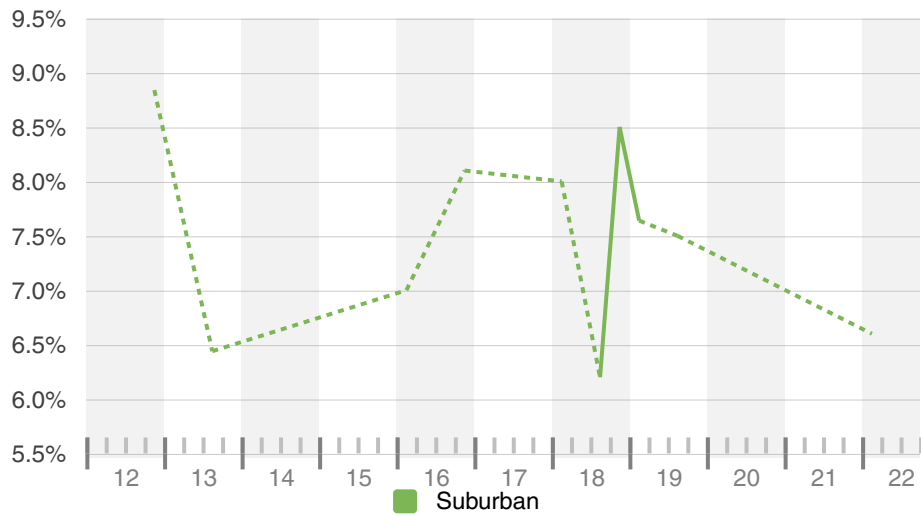
## Cap Rate



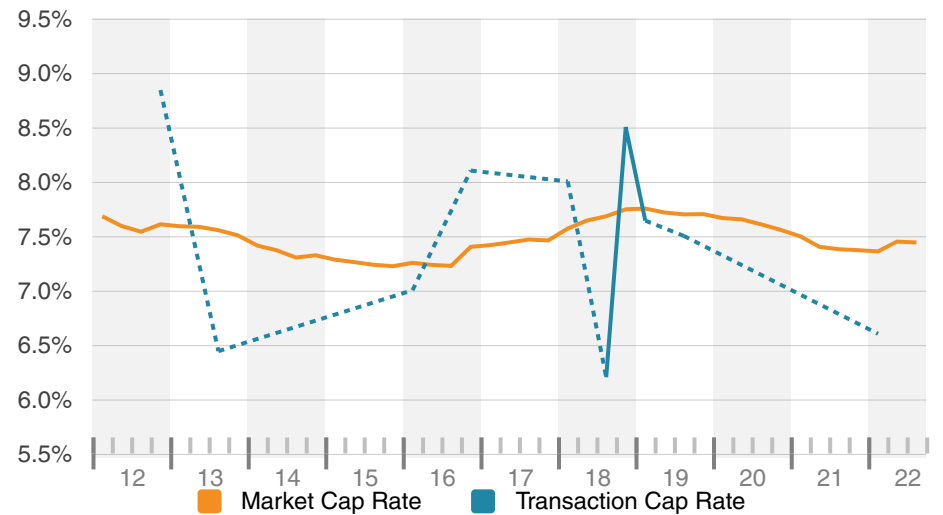
## Cap Rate By Transaction Type



## Cap Rate By Location Type

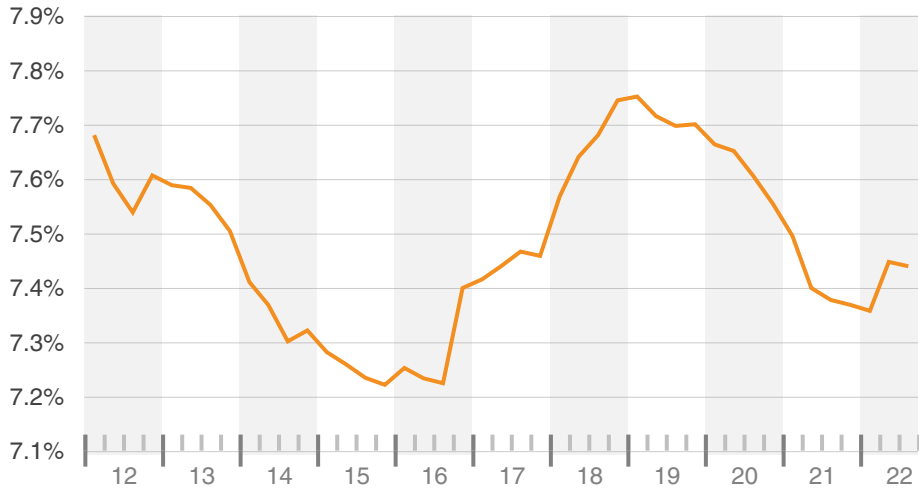


## Market Cap Rate & Transaction Cap Rate

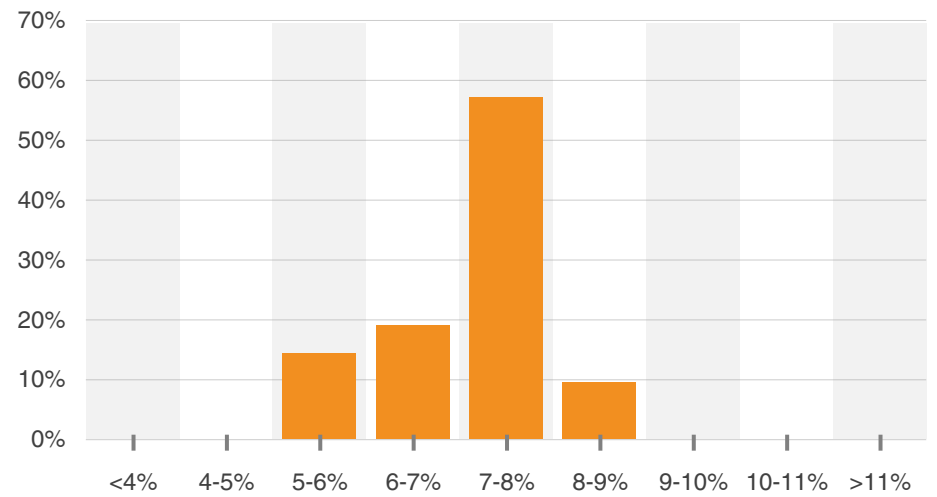


# Search Analytics

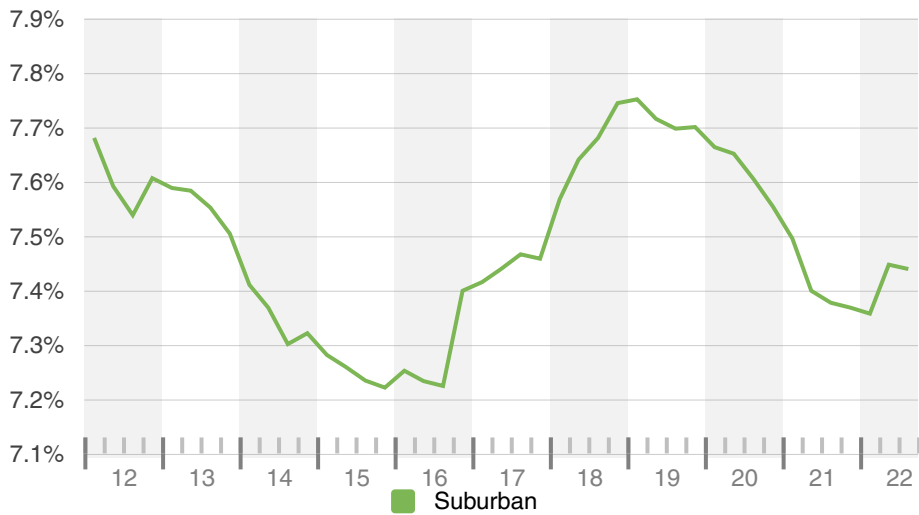
### Market Cap Rate



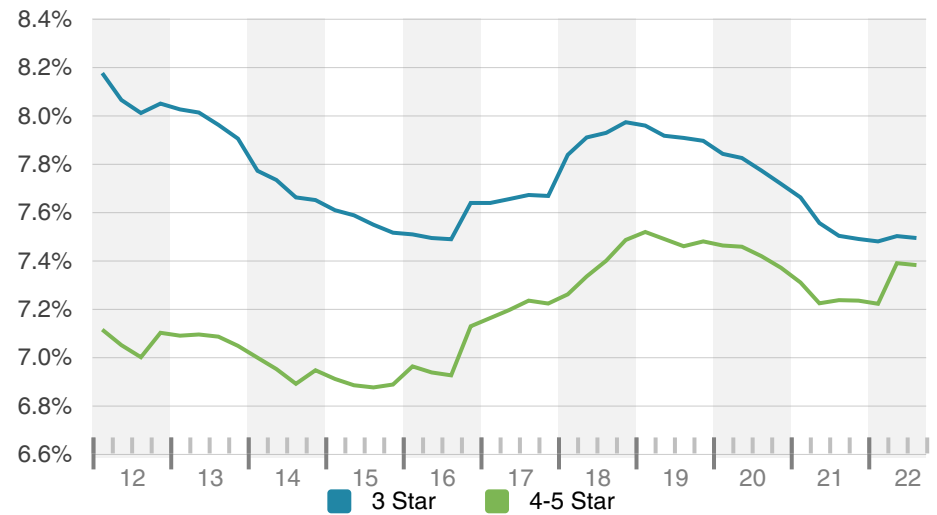
### Market Cap Rate Distribution



### Market Cap Rate By Location Type

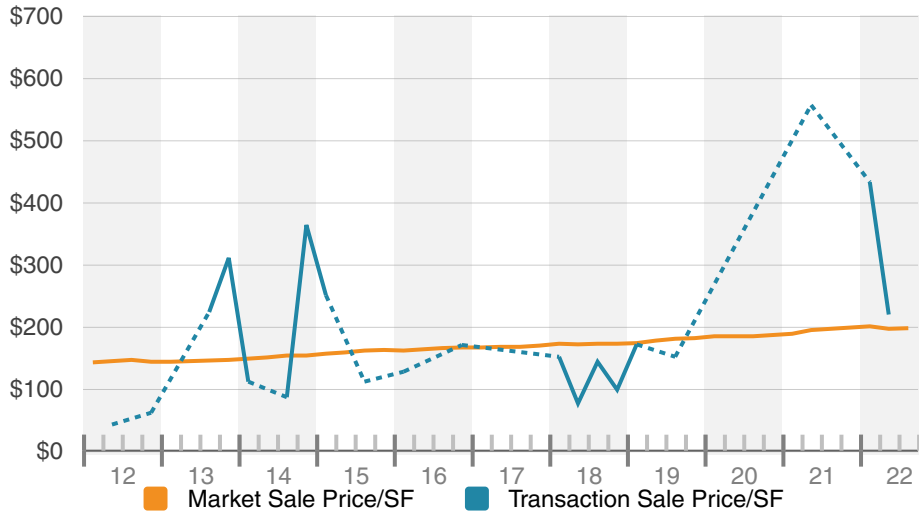


### Market Cap Rate By Star Rating

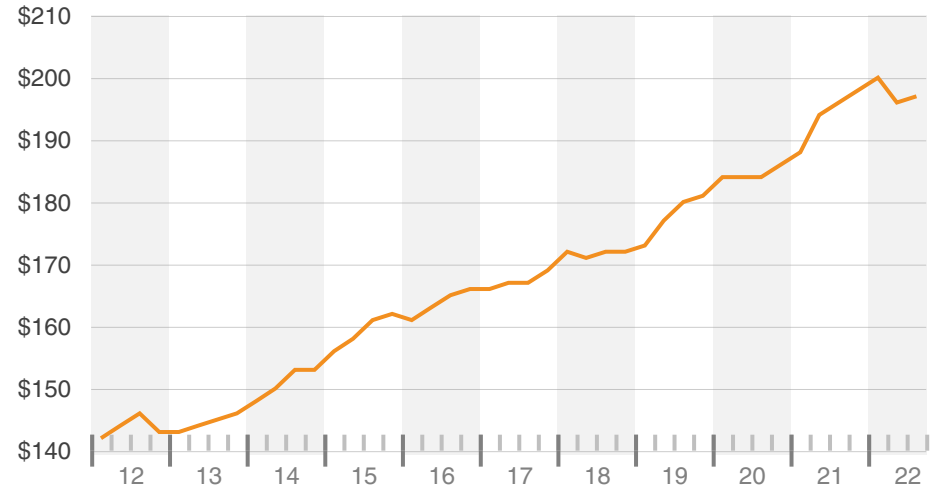


# Search Analytics

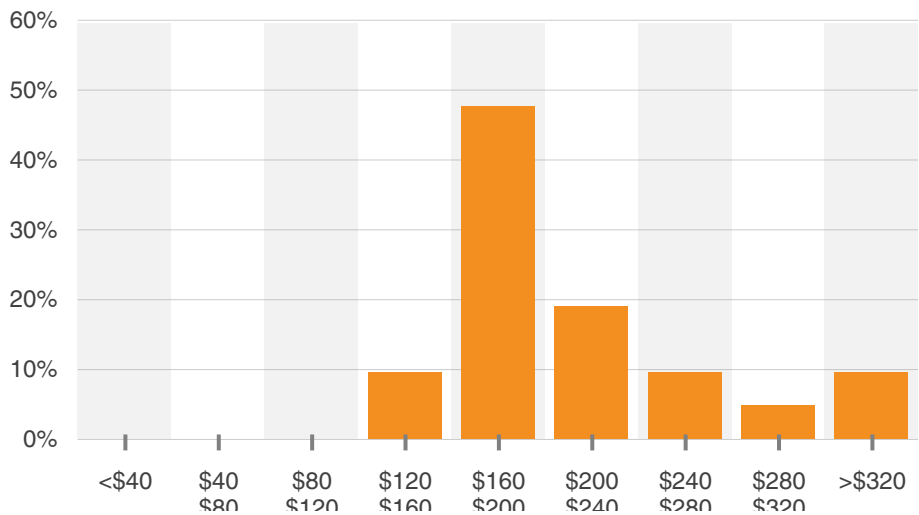
## Market Sale Price & Transaction Sale Price Per SF



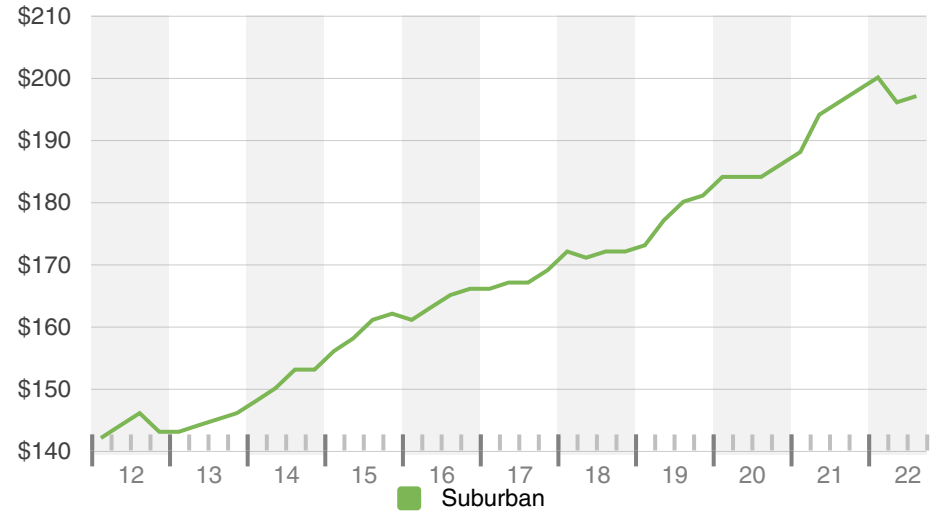
## Market Sale Price Per SF



## Market Sale Price Per SF Distribution

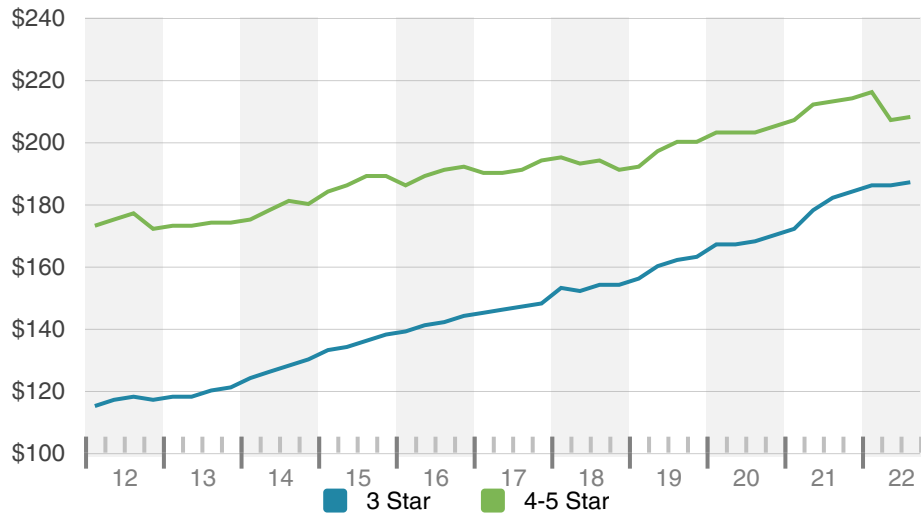


## Market Sale Price Per SF By Location Type

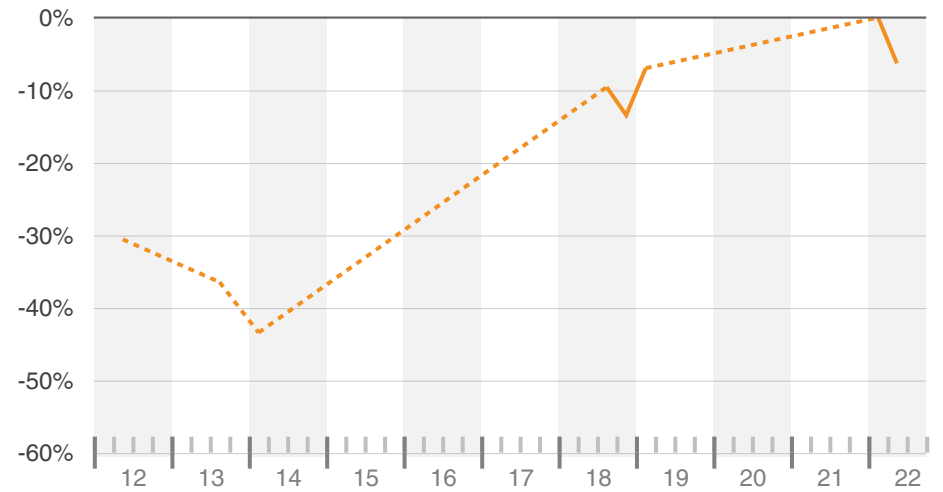


# Search Analytics

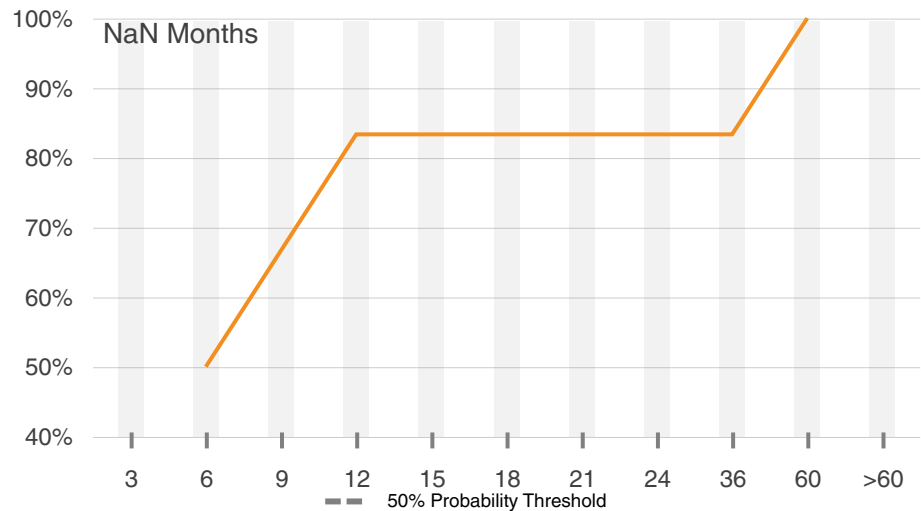
## Market Sale Price Per SF By Star Rating



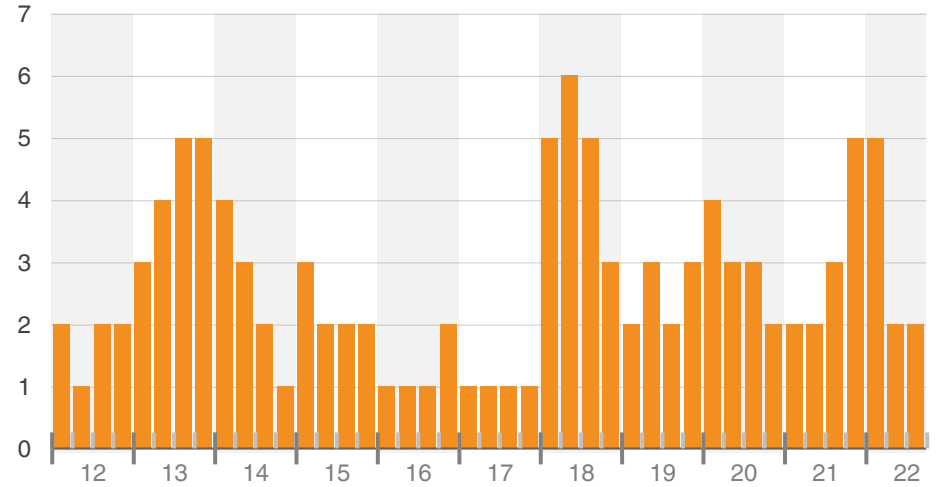
## Sale To Asking Price Differential



## Probability Of Selling In Months



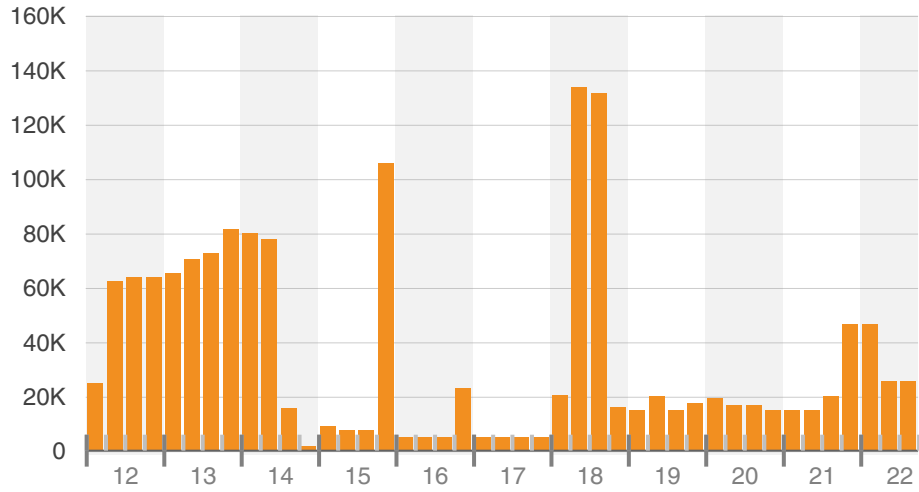
## For Sale Total Listings



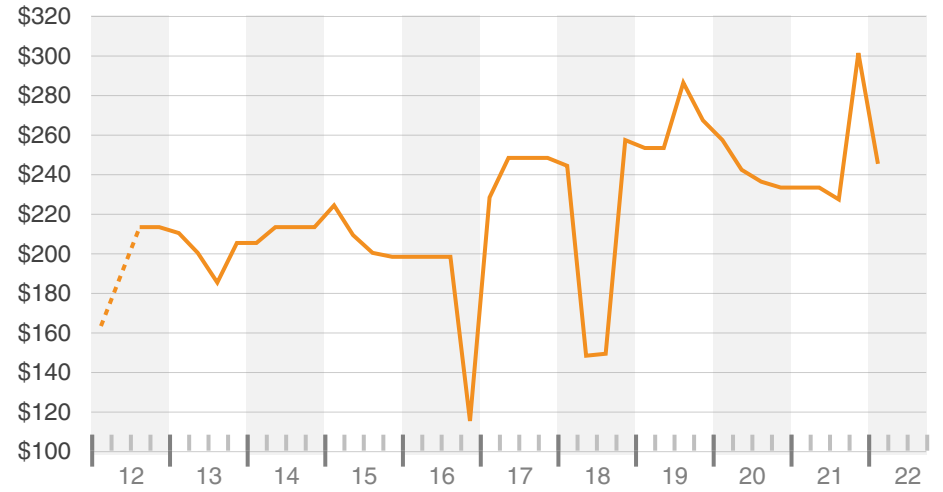


# Search Analytics

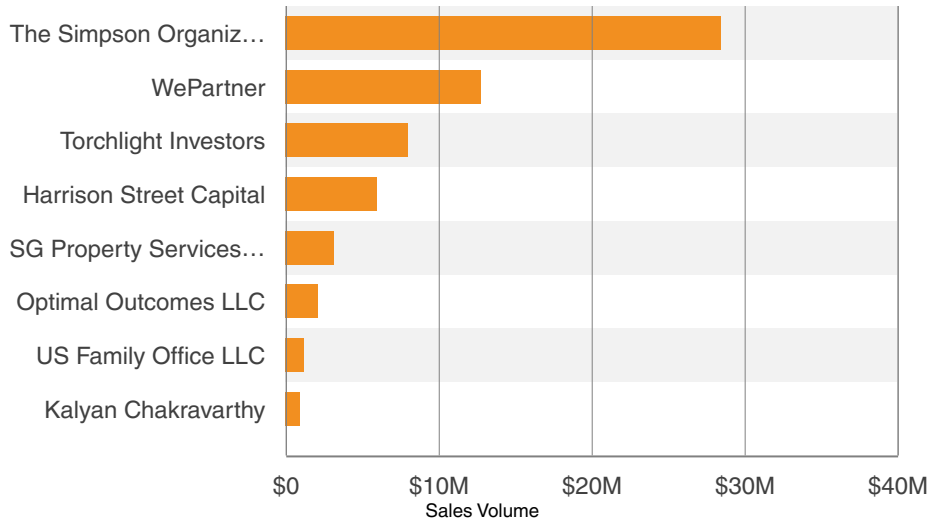
For Sale Total SF



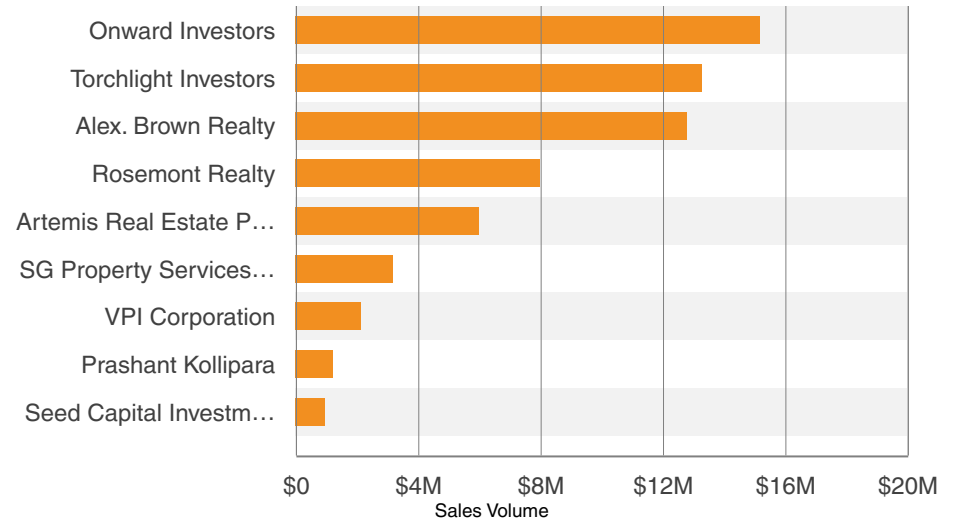
For Sale Asking Price Per SF



Top Buyers

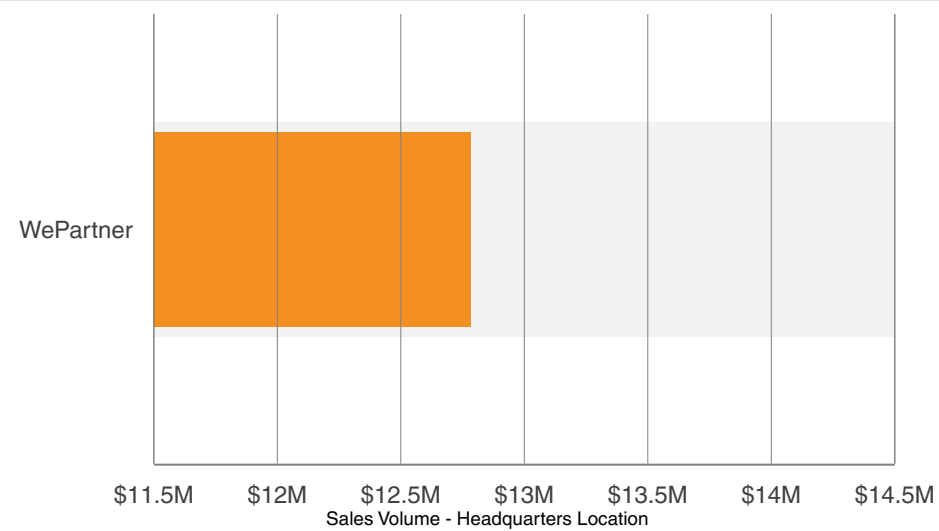


Top Sellers

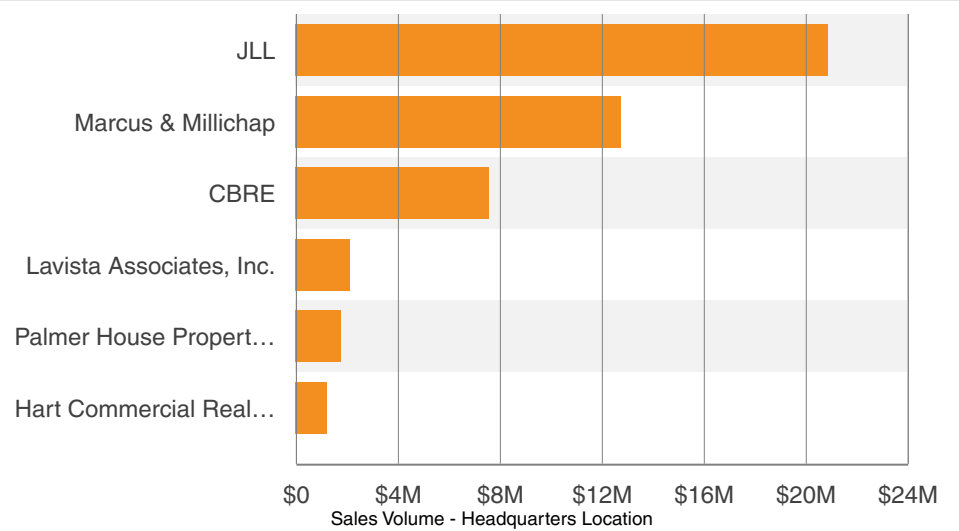


# Search Analytics

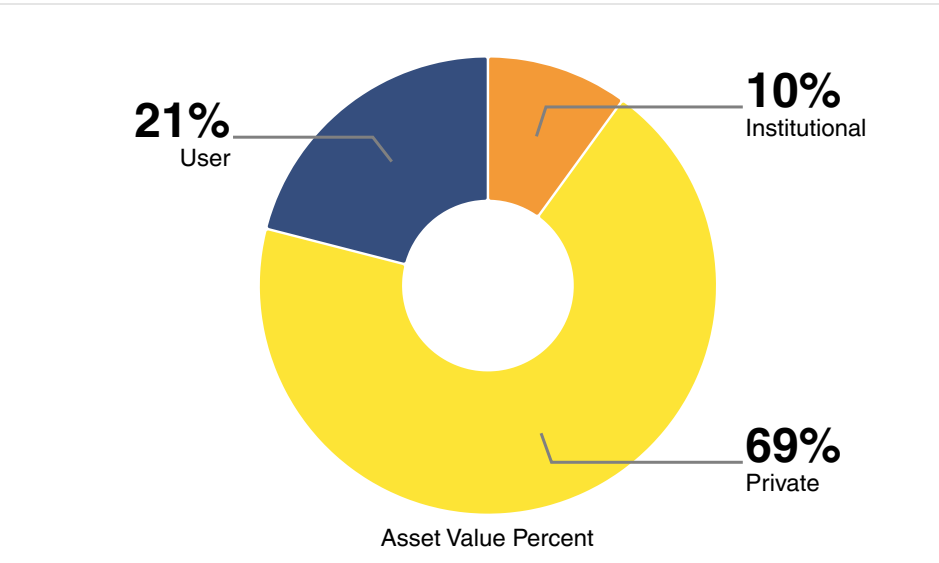
## Top Buyer Brokers



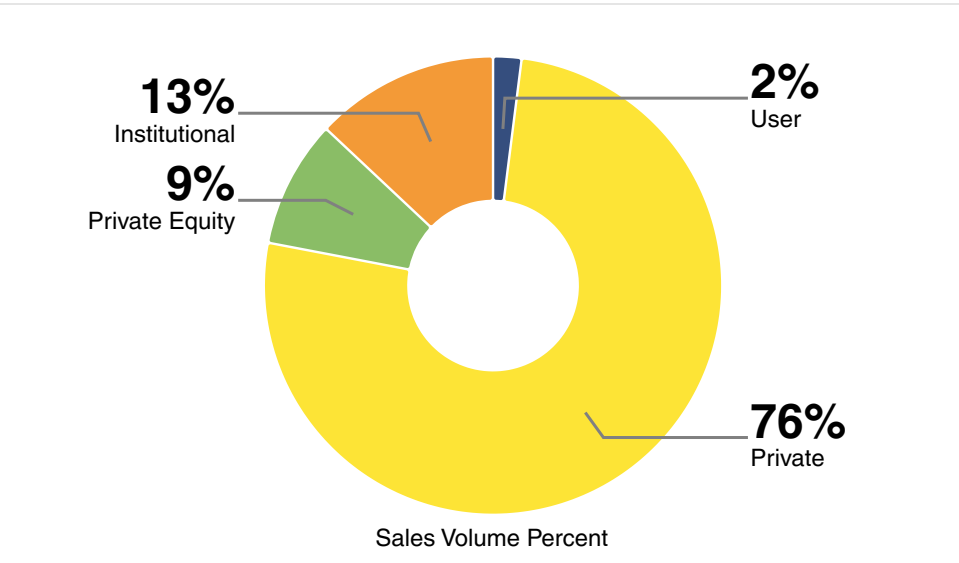
## Top Seller Brokers



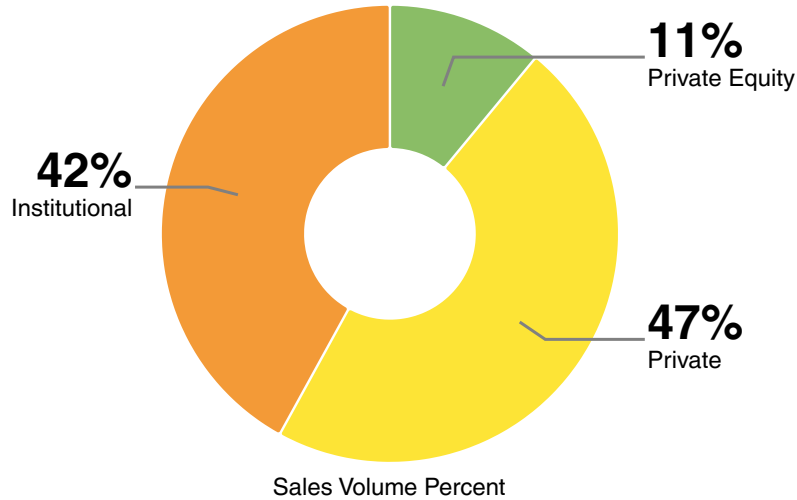
## Asset Value By Owner Type



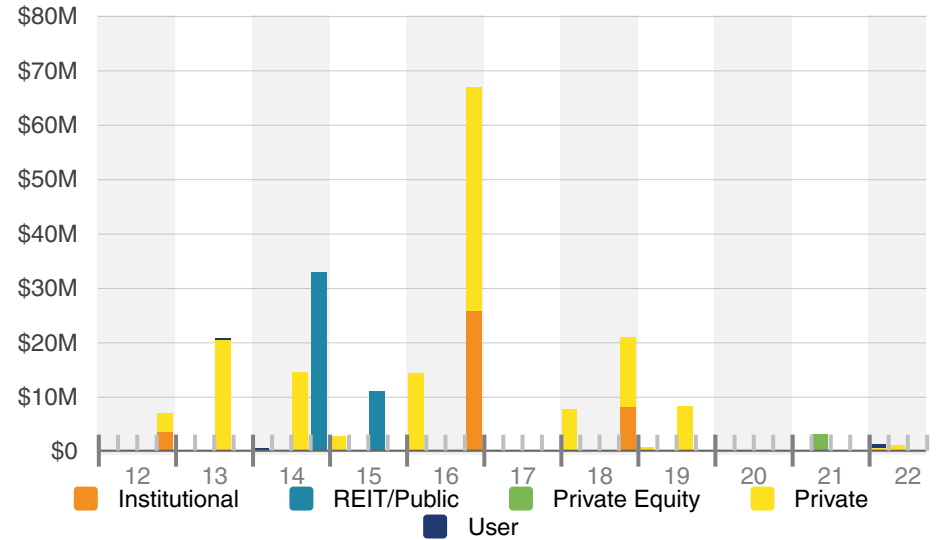
## Sales By Buyer Type



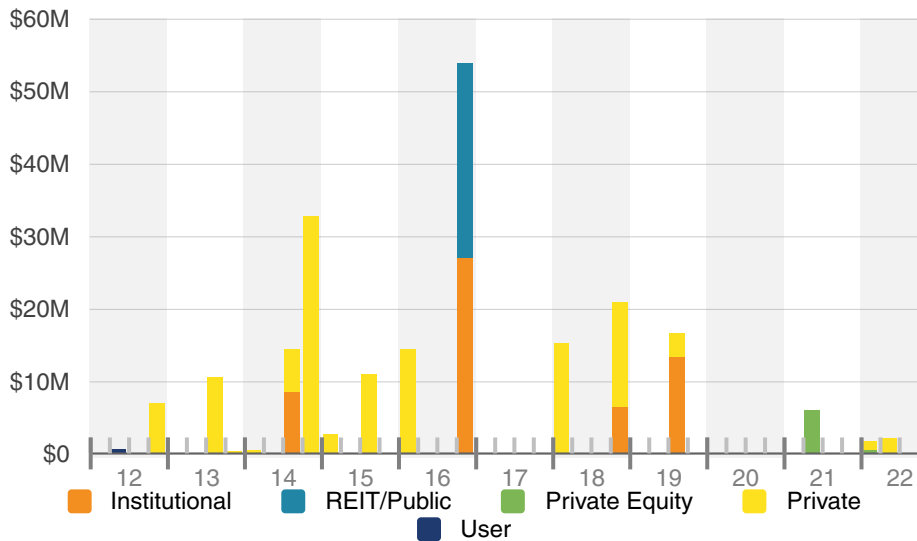
## Sales By Seller Type



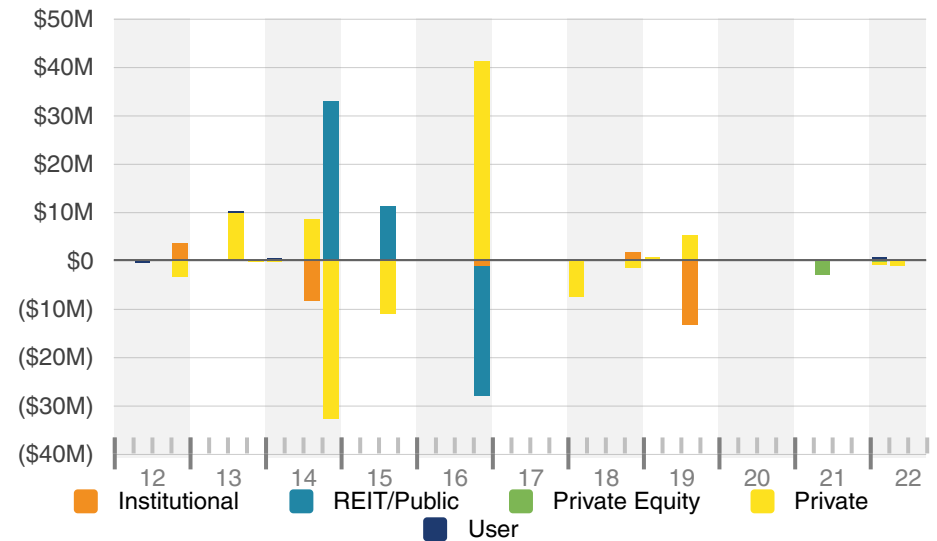
## Sales Volume By Buyer Type



## Sales Volume By Seller Type

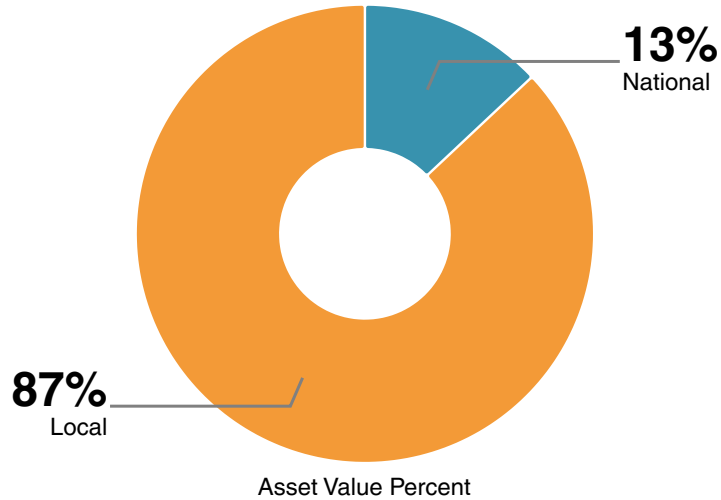


## Net Buying & Selling By Owner Type

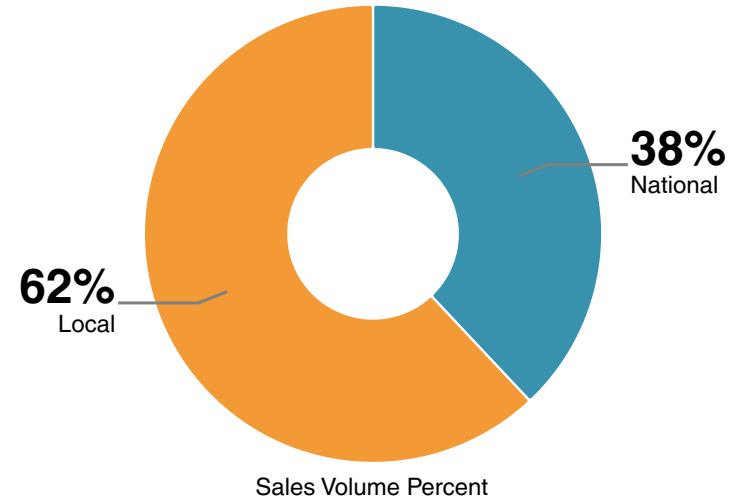


# Search Analytics

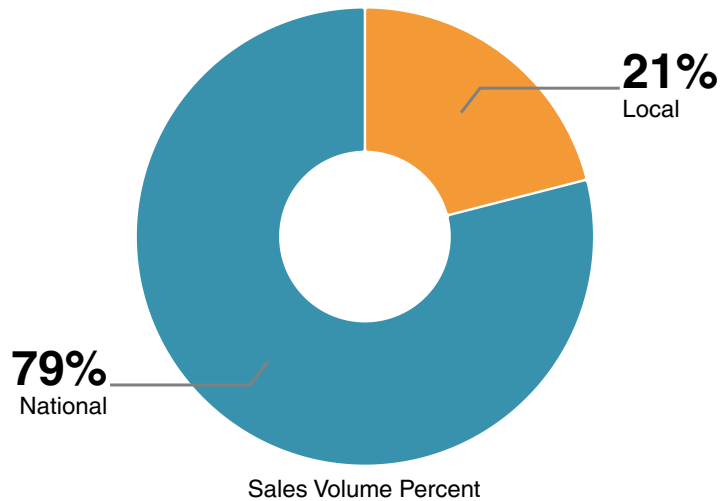
Asset Value By Owner Origin



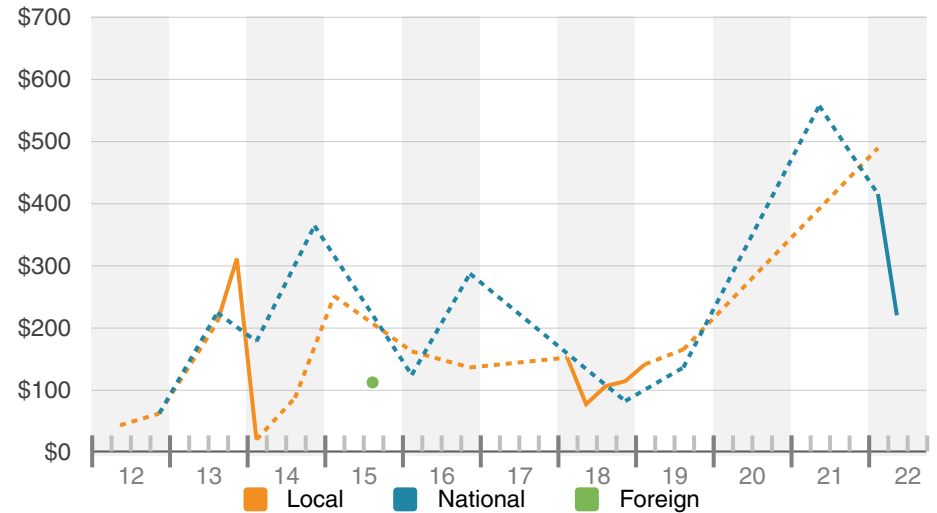
Sales Volume By Buyer Origin



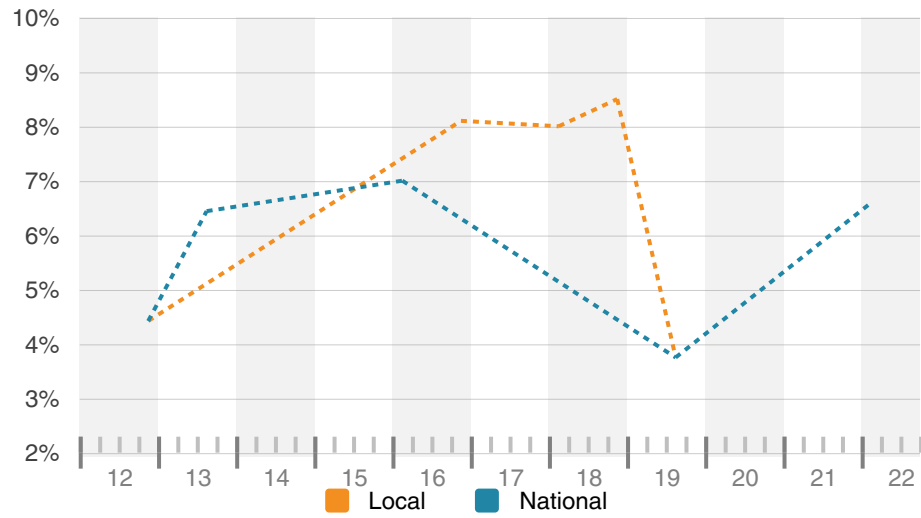
Sales Volume By Seller Origin



Average Price Per SF By Buyer Origin



## Average Cap Rate By Buyer Origin



## Report Criteria

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- 21 Properties / 53 Spaces
- City: Johns Creek, GA
- Listing Type: For Lease
- Space Use: Office